

**MSMC EOI Specification No. : MSMC/Coal/2019/10**

(Empanelment of a Monitoring Agency for Washed Coal supply to various TPSs of MAHAGENCO)

**Reply to Bidders queries and Corrigendum.**

(Pre-bid meeting held on 28<sup>th</sup> November 2019 at MSMC H.Q)

| <b>Sr. No.</b> | <b>Clause No.</b>  | <b>Bidders Queries</b>   | <b>Clarification</b>         | <b>Corrigendum</b> |
|----------------|--|--|------------------------------|--------------------|
| 1.             | Financial Eligibility criteria   | <p><b>Tender Condition:</b><br/>The Bidder should have a minimum Average Annual Turnover of INR 20 Crores (Rupees Twenty Crores Only) in the last three Audited Financial Years (FY 2016-17, FY 2017-18 and FY 2018-19) from Consultancy Services and should have Positive Net Worth in the FY(Financial Year) 2018-19.</p> <p><b>Amendment Requested:</b><br/>As the work involved is total monitoring of washed coal supply, viz., availability of washed coal quantity at siding, indenting of rakes and supervision of loading and monitoring of movement of rakes from dispatch onwards. The requirement of financial coverage to the tune of Rs.20 Crores is on a very higher side. Under these circumstances financial eligibility requirement kept as Rs.20 Crores may please be reviewed and reconsidered to lower level.</p> | Bid conditions shall prevail | --                 |
| 2.             | Evaluation Criteria for selection of the Agency through Quality Based Selection(QBS) Method: | <p><b>Tender Condition:</b><br/>3 (a) Senior Mining Engineer<br/>3 (b) Mechanical/Chemical/ Mineral Engineer (Washery Expert)<br/>3 (c) Railway Expert<br/>3 (d) Environment Expert</p> <p><b>Amendment Requested:</b><br/>Contractors engaged in monitoring of coal rakes movement do not require expertise in mining activities environmental clearances and Railway</p>   | Bid conditions shall prevail | --                 |

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|    |  | <p>technical aspect holders. Therefore the qualifying requirements of such personalities under clause III may please be reconsidered.</p> <p>We would also like to inform you that, we are registered with Ms. National Small Industries Corporation under Single Point Registration Scheme. The certificate issued by them indicates the working capacity of the registered units along with the nature of work handled by them, in which it is endorsed that we are capable enough to handle 8 lakhs MT per month on 3 shift basis which comes to 96 lakhs MT per annum.</p> |                              |    |
| 3. | Qualification criteria I. Technical Eligibility Criteria (b) | <p><b>Tender Condition:</b><br/>The Bidder should have successfully completed at least 1 (one) assignment in Coal Preparation / Coal Washing, covering areas of Identification / assessment of problem areas and solution thereof for a reputed organization in India.</p> <p><b>Amendment Requested:</b><br/>We have been appointed by various SEB's for monitoring, witnessing of coal sample collection, preparation and dispatches for their coal supplies from various subsidiaries of CIL.<br/>Kindly confirm whether it is sufficient towards this clause.</p>          | Bid conditions shall prevail | -- |
| 4. | Qualification criteria I. Technical Eligibility Criteria (d) | <p><b>Tender Condition:</b><br/>The Bidder should have successfully completed at least 3 (three) consultancy assignments awarded by CIL or its subsidiary companies for coal mining projects in India.</p>   | Bid conditions shall prevail | -- |

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|    |  | <p><b>Amendment Requested:</b><br/>In our coal rake monitoring work, Mining consultancies are not involved. In your scope of work also no mining work is involved or mentioned.</p> <p>Under these circumstances the qualifying criteria mentioned as requirement of consultancy assignment may please be clarified.</p>  |                              |    |
| 5. | Qualification criteria I. Technical Eligibility Criteria (e) | <p><b>Tender Condition:</b><br/>The Bidder should have Team members as per Clause III.<br/>3 (a) Senior Mining Engineer<br/>3 (b) Mechanical/Chemical/ Mineral Engineer (Washery Expert)<br/>3 (c) Railway Expert<br/>3 (d) Environment Expert</p> <p><b>Amendment Requested:</b><br/>Regarding the qualifying requirement as per Clause III, the main work connected to the dispatch of coal washed coal to the consumer is required interaction with local railways, constant monitoring of rake movements and continuous follow up action until receipt.</p> <p>Under the preview of these works, no where the minimum activities or expertise in railways operation and Engineering works in Mechanical / Chemical / Mineral / Environment connected matters arises.</p> <p>Monitoring of washed coal rakes to various TPSs</p> | Bid conditions shall prevail | -- |

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|           |  | <p>of MAHAGENCO require experience in supervision, liaisoning with Railways Coal Companies and MAHAGENCO and constant continuous interaction and follow up. But the execution of these work, with the detailed requirements of manpower viz., Engineers / Railway expertise / Environmental Specialist etc no doubt increase the rate of execution cost without the change of quality of service level.</p> <p>Therefore, we humbly request you to kindly clarify these clauses.</p> |                               |    |
| <b>6.</b> | Scope of work :-<br>Page No 5 & 6  | All the work involves liasoning and supervision work for movement of coal. Then why MSMC has insisted on engineering consultancy in geology and mining in technical qualification Clause 7, Page no 7. Please clarify.   | Bid conditions shall prevail. | -- |
| <b>7.</b> | Qualification criteria :- Clause 7, sub clause b                                 | <p>The bidder should have successfully completed at least 1 (one) assignment in Coal Preparation/ Coal Washing, covering areas of / assessment of problem areas and solution thereof for a reputed organization in India.</p> <p>Please clarify whether the bidder should be a washery operator.</p>   | Bid conditions shall prevail  | -- |
| <b>8.</b> | Kindly clarify whether bidder has to fulfil the entire Sub Clause from 7a to 7f. | Kindly clarify whether bidder has to fulfil the entire Sub Clause from 7a to 7f.   | Bid conditions shall prevail  | -- |

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| 9.  | Clause 7f  | <p>The bidder should fulfill the above qualifications on its own and not in association/consortium with any other person/firm/company. On the contrary your Clause 13 says — For execution of the work, the Bidder may go for a Joint Venture/ deploy Sub- contractors with the approval of MSMC.</p> <p>Both the clauses are contradictory to each other. We feel that joint venture should be allowed legally, so that no back door entry is given by way of Clause 13 as per the tender.</p> | Clause 7f - Bid conditions shall prevail. | <p>Modified Clause 13 - For execution of the work, the Agency may deploy Sub-contractors with the approval of MSMC.</p> <p>The Agency shall at all times remain solely responsible and liable for all acts, omissions, and failures of its subcontractors.</p> |
| 10. | Clause 12 — Ownership of EOI documents and information therein.  | All public tenders should be fair and transparent. The document submitted by bidder has to be shown so that no false document of any bidder is entertained as true document. MSMC has to show the document, if any bidder feels that document submitted by any other bidder is not correct and false. Please clarify MSMC's stand on this clause.   | Bid conditions shall prevail              | --   |
| 11. | We also need personal interaction in the pre bid meeting so that there can be more transparency and clarification on the tender. | We also need personal interaction in the pre bid meeting so that there can be more transparency and clarification on the tender.  | --  | --   |
| 12. | Period of Contract   |   |   | <p>Period of Contract:<br/>The tenure of the contract will be for a period of 5 (Five) years. The Contract may be</p>  |

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|  |  |  |  | extended with mutual consent of MSMC and the Agency at the same rates, terms and conditions, for a period of 5 (Five) years at a time, subject to Escalation as per the terms of the Principal Authority. |
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